



Making the Impossible Possible

For a long time, two of the construction industry's brightest young talents perfected their craft for some of the area's most well-known and successful firms. Yet both of these gentlemen knew it was only a matter of time before their entrepreneurial spirit took flight and carried them to where their passion burned strongest. That passion, coupled with their knowledge and experience in both private and public sector construction made the decision to start

RMT Construction & Development Group a solid one. For over five years, RMT Construction has been providing quality construction services for clients throughout the state of Virginia and up and down the entire east coast.

RMT Construction and Development Group started in 2007. For over 15 years, Warren Thomas, Vice President of RMT Construction, worked for several general and specialty contractors, gaining a wealth of knowledge of con-

struction and the construction process. After some time, he grew tired of the construc-



tion short-cuts and business as usual mentality of many in the construction industry and wanted to create something different.

With the help of his wife Star, a local real estate agent and developer, RMT Construction

& Development Group was created. In 2010, Warren ran into longtime friend and colleague Robert Skipper. Robert and

Warren always shared very similar views on the construction process and were both very good at getting projects done on-time and working with local government contracts. Robert had grown tired of commuting to DC and Maryland and this coupled with his strong belief in the vision RMT was preparing, he joined the team and the stage was then set for a powerful and dynamic relationship. Since their partnership began, RMT

Construction & Development Group, a Class A General Contractor, has been specializing in commercial and residential construction, construction management, design build and disaster restoration.

RMT Construction & Development has many strengths and competitive advantages, with a major one being that they are not only a Class A General Contractor but are also licensed as an electrical, plumbing and

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mechanical contractor. Warren Thomas explains, "Although RMT Construction & Development Group is a general contracting firm, it is one of the few contracting firms in the Richmond area, if not the only one to be licensed in Electrical, Plumbing, and Mechanical. This often times allows us to expedite the permit and inspections process, as well as ensuring that each trade is performing their scope of work in accordance with local and state building codes and per the construction documents." This has allowed RMT Construction to service their clientele in ways

that other contractors cannot. "With our licenses and knowledge in several construction sub-trades, we are able to make sure all of our subcontractors are in compliance at all times," continues vice president Robert Skipper. "With our in-house service division, this also allows us to have a very quick response for smaller projects. Clients realize how beneficial it is to have that one-call option with us."

The actual approach to every project also sets RMT Construction apart. By being so hands-on, every client gets the expertise of Warren and Robert on each project. "We drive a project from the beginning. We stay in control the entire time, starting right from the bidding process. Making the project cost-effective

for the client is something we prioritize," says Warren. "We have architects and owners tell us that they like our "no nonsense" approach to the construction process. We hit projects hard from the very beginning." Robert Skipper further explains, "We are a team player. Owners and architects appreciate our honesty. They know that we will always be looking out for their best interests and tell them what they need to hear, not always what they want to hear. We are literally an extension of them." With so many players involved in each project, this is essential. "We bridge the gap between all parties of a project – owners, architects, subcontractors and the general contractor. This facilitates a

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Virginia Union University - Multi Purpose Center



Richmond Redevelopment & Housing Authority Data Center



Department of Juvenile Justice Main Street Centre Renovations



Department of Juvenile Justice Main Street Centre Renovations



Owner: Department of Military Affairs
Project: Waller Depot Counter Drug Building 3 Renovation
Architect: Moseley Architects
Location: Richmond, VA
Description: RMT is currently turning an old 5000 SF storage facility into 5000 SF of class A space for the Department of Military Affairs. The project includes all new electrical, HVAC, plumbing, ADA accessible concrete ramps and restrooms and custom finishes. It is always refreshing to see a cold and drab space become warm and exciting.



Owner: Department of Labor Industries
Project: Main Street Center Tenant Fit Up 2nd & 17th Floors
Architect: NBJ Architects
Location: Main Street Centre, Richmond, VA
Description: RMT is in the process of completing this 17,000 SF interior renovation for the Department of Labor and Industries. This project includes all new electrical, fire alarm system, data and plumbing, and interior finishes with modifications to the existing HVAC and fire suppression.



Owner: Henrico County Public Schools
 Seven Pines ES & Tucker MS & Adult Education Center
Architect: Gordon Wells & Associates, Inc.
Project: Interior & Exterior Renovations
Location: Henrico, VA
Description: In 2010 RMT partnered with WACO to perform a major mechanical, structural and architectural renovation to three Henrico County Public Schools. This was a fast track project which allowed us to get in quick and do what we do best under pressure...excel.



Owner: Richmond Public Schools
Architect: KEI Architects, Worley & Associates & Ballou Justice Upton Architects, Rawlings Wilson & Associates
Project: Interior & Exterior ADA Projects
Location: Richmond, VA
Description: Between 2010 and 2011, RMT Construction & Development Group completed more than a dozen ADA projects for the City of Richmond & Richmond Public Schools. These projects were both challenging and rewarding. Due to the age of the buildings and compressed schedule, it was a pleasure to bring these facilities up to today's ADA standards with little to no inconvenience to the students and staff.

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smooth and successful project for everyone,” adds Warren.

A major component to the success of every project is the relationships formed by RMT Construction, with both subcontractors and clients. The “Project Team” at RMT understands the importance of solid relationships to achieve the long term goals of everyone involved. To them, these relationships are the very lifeblood of RMT Construction & Development, and Warren, Star and Robert have clearly stated so. “We are only as strong as our subcontractors,” states

Robert. “They are an extension of us and reflect our commitment to putting our client’s needs first. We make sure our subcontractors have the team approach and goals of the client as the end result.” To make sure their subs are as knowledgeable about the industry as they can be, RMT Construction has instituted a mentoring program. This program was put in place to help subcontractors be far more successful, and in turn makes RMT Construction projects run more smoothly. “We like to help a sub become a better sub,” adds Warren. “We do not look at subs in an adversarial manner. We want them to be successful.” Their success is our success.

Perhaps the greatest intangible RMT

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Construction brings to every project is the combined experience of both Warren and Robert, and the fact that they are always looking at ways to improve their processes and the overall construction experience for the client. “We understand the market. We are always looking for better, more efficient ways to bid a job and be smarter about how we build things. We know the sub-trades because we have both worked our way up through the trades, starting as apprentices in the field and this is a tremendous advantage when we are bidding a project,” states Robert. “We understand what it takes to build a proj-

ect on paper and on the construction site. Even if we lose a bid, we go back to see what we could have done better or for less to win the bid next time,” continues Warren.

When asking Star, Warren & Robert about the future of RMT Construction & Development, an obvi-

ous confidence and excitement are present in their demeanor. “Our focus, dedication and commitment to completing a high quality project for each and every client we work with will always be the focus of RMT Construction. We are focused on building a brand, and in order to

do that each project must be approached with the same exuberance as if it was their first, but with the precision and expertise of their last,” Star explains. “We make sure the quality and craftsmanship of our work is unparalleled, and our clients have

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Henrico County Juvenile Detention Center

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come to expect that on every project. We will do everything we need to continue that. We do not settle for mediocrity and every part of the project team is encouraged to strive for excellence. We are constantly searching for new talent and we make good technicians and sub-contractors great," continues Robert. To be sure, RMT Construction is

making quite an impression on the Virginia construction community. With their combined experience, advanced approach to projects and bidding, licenses in multiple sub-trades and strong commitment to client and sub-contractor relationships, RMT Construction is poised to remain a leader in Virginia and the East Coast. "We hope to continue to give back to our community. We will achieve these goals by continuing to provide great craftsmanship, great customer service and training great talent," states Warren.



**We would like to thank all who
have helped us achieve our success.**

Thank you!

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